



David H. Sands

Partner

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OVERVIEW

Mr. Sands is a partner in the Corporate Practice Group in the firm's Los Angeles office.

Areas of Practice

David Sands handles matters involving corporate finance, mergers and acquisitions, e-commerce and strategic alliances.

Mr. Sands concentrates on the representation of technology and other companies involved in the media industry and companies involved in the creation and distribution of financial products and financial services in a wide variety of transactions, including formation and initial capitalization, executive compensation and regulatory compliance matters, Internet and e-commerce arrangements (including co-branding, licensing and other strategic transactions), and venture capital transactions and other forms of equity and debt offerings (public and private), strategic alliances and partnerships, and merger and acquisitions. He has extensive experience in counseling and providing strategic planning. Mr. Sands' transactional experience is particularly focused on merger and acquisition transactions involving technology companies in the media and financial services industries.

EDUCATION

- J.D., Boston University, 1987
- B.A., Oberlin College, 1984

ADMISSIONS

- California

HONORS

- Featured in *Variety's* "Dealmakers Impact Report '08." The profile covers several of his entertainment industry matters: representing Reveille owners in its sale to Shine, Cookie Jar in its purchase of DIC and a dispute with American Greetings, as well as Endemol in its acquisition of 51 Minds and Original Media.
- Top leading Corporate/Mergers & Acquisitions (Venture Capital) Lawyer, Chambers & Partners', 2007, 2008, 2009, 2010, and 2011
- Southern California Super Lawyer, 2009, 2010, 2011, 2012
- Legal 500 US, Mergers & Acquisitions, 2008, 2009, 2011
- Which Lawyer?, Corporate/M&A, Practical Law Company, 2009, 2010 and 2011

PRACTICE AREAS

- Troubled Assets
- Corporate
- Entertainment, Media and Technology
- Finance

INDUSTRIES

- Digital Business
- Emerging Growth/Venture Capital
- Entertainment, Media and Technology
- Financial Services
- Mortgage Banking
- Private Equity

ARTICLES

- Q&A With Sheppard Mullin's David Sands, *Law360*, December 13, 2011
- The Global Credit Crunch: A MAC?, *The Deal*, November 14, 2007
- Sheppard Mullin Lands Entertainment Group, January 27, 2003

- "Strategies Leading to Successful Acquisitions," *Inside the Minds: VC Portfolio Company M&A Strategies*, July 2008.

Financial Institutions Law Blog Articles

- "Helping Families Save Their Homes Act of 2009 Imposes New and Uncertain Disclosure Requirements On Buyers and Assignees of Home Loans", May 29, 2009
- "New California Law Requires Additional Steps For Foreclosures", August 19, 2008
- "Federal Bank Agencies Publish Examples of Information to be Provided for Hybrid Mortgage Products", June 9, 2008
- "Federal Trade Commission and Federal Reserve Board Issue Proposed Rules on Risk-Based Pricing Notices", June 9, 2008
- "Federal Agencies Issue Final Rules On Fighting Identity Theft", February 15, 2008
- "California Court Limits Partnership Non-Compete Agreements", June 1, 2006

Corporate & Securities Law Blog Articles

- "The Importance of Well-Crafted MAE Provisions: Sallie Mae in Courtroom Battle with J.C. Flowers-led Buyout Group", October 24, 2007

HISPANIC/LATINO NEWSLETTER

- Enfoque Latino - Spring 2008