



Richard L. Kintz

Partner

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PRACTICE AREAS

- Corporate
- Real Estate

INDUSTRIES

- Education
- Emerging Growth/Venture Capital
- Hospitality
- Sports

OVERVIEW

Richard Kintz is a partner in the Corporate Practice Group in the Del Mar Heights office of Sheppard, Mullin, Richter & Hampton LLP. He is Chairperson of the Firm's Private Wealth Services Group.

EDUCATION

- J.D., University of California, Boalt Hall, 1969, *Order of the Coif*, Member, *California Law Review*
- B.A., University of Redlands, 1966, with distinction

EXPERIENCE

Venture Capital - Negotiated and documented over twenty-five venture capital financings, both on behalf of companies and in representing venture capitalists; participated in over thirty convertible bridge financings.

Representation of Start Up Companies - Represented over 100 start up companies in structuring and forming the entities, capital raising, shareholders agreements, founders agreements, stock option plans, phantom stock plans, licensing agreements, partnering arrangements, intellectual property issues, venture capital financing, and substantial work with foreign venture capitalists and foreign investors. These start up businesses have been involved in the areas of software, e-commerce, telecommunications, retail and consumer. These services also include appropriate introductions to funding sources and relevant service providers. We took one of these companies, Bridgepoint Education, Inc., public in April 2009.

Representation of Middle Market Companies - This representation has related primarily to liquidity events such as leveraged recapitalizations, minority equity infusions, debt transactions and majority equity sales.

Mergers and Acquisitions - These transactions have involved cash sales and stock for stock exchanges of both public and private companies. The industries involved have included companies involved in cemeteries and mortuaries, restaurants, consumer products, software companies, manufacturing, internet companies, spa companies, mortgage banking, real estate management, sports and action sports, travel agencies, service providers, and parts assemblers (including maquiladora companies). These transactions have involved puts, calls, earnouts and equity rollovers.

General Corporate Representation - Strategic planning, advisor to the Board of Directors,

integration of corporate planning and structuring with estate and gift tax issues of the owners.

HONORS

- Listed in every edition of Best Lawyers in America - 1989-2012

MEMBERSHIPS

- Board of Directors, San Diego Chapter of the Association for Corporate Growth
- Board of Directors, Connect Sport Innovators, San Diego