



## C. Thomas Hopkins

Partner

Santa Barbara  
1111 Chapala Street  
3rd Floor  
Santa Barbara, CA 93101

Los Angeles/Century City  
1901 Avenue of the Stars  
Suite 1600  
Los Angeles, CA 90067

Tel: 805.879.1813

Fax: 805.879.1872

[thopkins@sheppardmullin.com](mailto:thopkins@sheppardmullin.com)

### PRACTICE AREAS

- Corporate
- International Business

### INDUSTRIES

- Emerging Growth/Venture Capital
- Private Equity
- Technology

## OVERVIEW

Tom Hopkins is a partner in the Corporate Practice Group in the firm's Santa Barbara office and is a co-chair of the firm's Emerging Growth/Venture Capital team.

### Areas of Practice

Mr. Hopkins' areas of specialization include public and private securities offerings, securities, venture capital, finance, merger and acquisitions, restructuring and workouts, joint ventures, business start-ups, and representing clients with respect to general business matters. Mr. Hopkins represents clients ranging from individuals and privately held companies to large publicly-traded corporations in many diverse industries.

## EDUCATION

- J.D., University of Southern California, 1993, *Order of the Coif*, Notes Editor, *University of Southern California Law Review*
- B.A., American University, 1986

## EXPERIENCE

### Recent Representative Transactions

Represented Xinhua Finance Limited ("XFL") (TSE Mothers: 9399) (OTC ADRs: XHFNY) in connection with their sale of assets to Forever Alliance Limited and PRN Business Consulting (Shanghai) Company Limited.

Represented Xinhua Finance Limited (TSE Mothers: 9399) (OTC ADRs: XHFNY) in connection with the sale of the assets of its subsidiary, G-7 Group, Inc., to Medley Global Advisors, L.L.C.

Represented LegalZoom.com, Inc. in connection with their Loan and Security Agreement with Comerica Bank. Represented Fidelity National Financial, Inc. (NYSE:FNF) in its acquisition of ATM Holdings, Inc. ("ATM").

Represented The Boeing Company (NYSE: BA) in its \$1.7 billion acquisition of Aviall, Inc

(NYSE: AVL).

Represented Mobile Messenger in the sale of a majority interest of Silver Lake Sumeru.

Represented Primedex Health Systems, Inc. (OTCBB: PMDX) in its \$221 million acquisition of Radiologix, Inc. (AMEX: RGX)

Represented Summa Industries (Nasdaq: SUMX) in its acquisition by Habasit Holding AG, and Habasit Holding USA, Inc.

Represented JAMDAT Mobile (Nasdaq: JMDT) in its \$680 million merger with Electronic Arts Inc. (Nasdaq: ERTS).

Represented JAMDAT Mobile Inc. in its initial public offering.

Represented JAMDAT Mobile Inc. in its \$137 million acquisition of Blue Lava Wireless.

Represented Fastclick Inc. (Nasdaq: FSTC) in its initial public offering.

Represented Fastclick Inc. in its \$75 million recapitalization.

Represented La Brea Bakery in its sale to IAWS Group plc.

Represented GOGII, Inc. in its issuance of Series A Preferred Stock to Kleiner Perkins Caufield & Byers.

Represented Archetype Media/Social Vibes in its issuance of Series A Preferred Stock to Redpoint Ventures.

Represented Archetype Media, Inc. in its issuance of Series B Preferred Stock to JAFCO Technologies Partners and Redpoint Ventures.

Represented The FRS Company in its issuance of Series A Preferred Stock led by Oak Investment Partners for \$25 million and its issuance of Series B Preferred Stock also led by Oak Investment Partners for \$13 million.

## HONORS

- Who's Who in Professional Services, *Pacific Coast Business Times*, 2009
- Southern California's Best Lawyers, 2009
- Recognized, Mergers & Acquisitions, *Legal 500*, 2008, 2009
- Best Lawyers in America, 2008, 2009, 2010
- Dealmaker of the Year, *Pacific Coast Business Times*
- Leading M&A Lawyer, *The Legal 500 United States 2007*
- Southern California Super Lawyer, 2009, 2010

## MEMBERSHIPS

- Member, Business Section, State Bar of California
- Member, Santa Barbara County Bar Association

**ARTICLES**

- Hopkins Gets Deals With National Companies, *Pacific Coast Business Times*, January 25, 2008
- "Waiting Period" - Too Important Not to Ignore, *Lexis China Review*, November 1, 2007
- New Disclosure Requirements Enacted For Publicly Traded Corporations Incorporated or Qualified To Do Business In California, November 4, 2002
- New Corporate Reform Law, August 4, 2002

**Corporate & Securities Law Blog Articles**

- "Tennessee Court Orders Buyer to Complete Acquisition in Genesco Deal", January 30, 2008
- "SEC Amends 'Best Price' Rule", January 30, 2008

**SPEECHES**

- He lectures frequently to both business and professional groups as well as at the University of California, Santa Barbara on a variety of corporate and securities issues.

**EVENTS**

- Imperial Capital Consumer Summit