



## Jerry J. Gumpel

Partner

Del Mar  
12275 El Camino Real  
Suite 200  
San Diego , CA 92130

Tel: 858.720.8965  
Fax: 858.509.3691  
[jgumpel@sheppardmullin.com](mailto:jgumpel@sheppardmullin.com)

### PRACTICE AREAS

- International Practice
- Corporate

### INDUSTRIES

- Emerging Growth/Venture Capital
- Hospitality

## OVERVIEW

Jerry Gumpel is a partner in the Corporate Practice Group in Sheppard Mullin's Del Mar Heights office. He is the leader of the firm's International Practice Group and a member of the Latin American team.

### Areas of Practice

Mr. Gumpel advises clients on corporate and real estate matters. He specializes in cross-border investments and mergers and acquisitions. His clients range from multinational corporations, and financial service providers, to high net worth families and privately held businesses. He advises clients whose businesses span the United States-Mexican border or the U.S. Canadian border and represents United States-based businesses with a multinational presence as well as significant Mexican, Brazilian and South African companies that have invested in the United States. He also represents numerous international clients from Mexico, the United Kingdom, and South Africa, as well as U.S. clients investing abroad.

## EDUCATION

- J.D., University of Chicago
- M.A., M.A.L.D., The Fletcher School of Law and Diplomacy
- B.A., University of California, San Diego

## LANGUAGES

- German
- Spanish

## EXPERIENCE

### Recent Representative Transactions

Represented TecToy SA in the formation of a US subsidiary and a subsequent joint venture with Qualcomm, Inc.

Represented Zeebo in its financing rounds, negotiation of licensing and distribution agreements, and formation of subsidiaries and joint ventures in Brazil, Mexico, India and China.

Represented Baja Acquisitions Inc. in its acquisition of Fox Studios in Baja California.

Represented Circle Food Products Inc. in its sale of assets to Claridge Companies.

Represented CardTel Technologies Investments S.A.R.L. in its sale for UK payphone operations to NW Spectrum, Ltd.

Represented CardTel Technologies Investments S.A.R.L. in its acquisition of the payphone operations of 3C Communications International, S.A.

Represented CardTel Technologies Investments S.A.R.L. in its acquisitions of assets from Alphyra Group Holdings (UK) Limited and ITG Payphones (UK) Limited.

Represented Spring Window Fashions, LLC in its strategic acquisitions of assets of two window covering manufacturers with facilities in Southern California, Arizona and Mexico.

Represented BBG Communications, Inc. in its acquisition of a significant minority stake in Canada's largest provider of O+ communication services.

Represented Grupo Sadasi in its acquisition of Pulte Mexico S de R.L.

Represented the buyers in the acquisition of Faircall Communications.

Represented Jenny Craig in its sale of Jenny Craig Weight Loss Centers, Ptd. (Australia and New Zealand).

Represented Paragon Management Company in its acquisition, refinance and disposition of its \$100 million real estate portfolio.

Represented Redhill Realty Investors in the formation of Multifamily Value Partners, LLC.

## **HONORS**

- Top Attorney, *The Daily Transcript*, 2006
- San Diego Super Lawyers, 2007

## **MEMBERSHIPS**

- Member, San Diego County Bar Association
- Member, State Bar of California
- Member, Board of Directors, U.S. Mexican Bar Association
- National Commissioner, Former Chairman, Regional Board of the Anti Defamation League

## **ARTICLES**

- Border Rush, June 21, 2005
- Sheppard Mullin Unveils Mexico Practice Team, January 1, 2002

## **HISPANIC/LATINO NEWSLETTER**

- Enfoque Latino - Fall 2008
- Enfoque Latino - Spring 2007
- Enfoque Latino - Summer 2005
- Enfoque Latino - Winter 2005

**EVENTS**

- Maximizing the Benefits of Your International Structure