



## Will Chuchawat

Associate

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### PRACTICE AREAS

- Corporate
- International Practice

### INDUSTRIES

- Aerospace and Defense
- Digital Business
- Emerging Growth/Venture Capital
- Healthcare
- Mortgage Banking
- Outsourcing
- Private Equity

### OVERVIEW

Will Chuchawat is an attorney in the firm's Corporate Practice Group, where he advises public and private companies in the areas of mergers and acquisitions, private equity, international transactions, Chinese investment, corporate finance and general business matters. In addition, Mr. Chuchawat represents clients in the areas of corporate trust, indenture trustee and public finance.

### Areas of Practice

Mr. Chuchawat is an advisor to clients ranging from multi-national corporations to private equity groups to entrepreneurs in various industries, such as aerospace and defense, financial services, health care, consumer products, technology, manufacturing, construction and nonprofit companies. His principal areas of practice are M&A, private equity, venture capital, Chinese inbound and outbound investment, public finance, corporate finance, general corporate law and general business counseling.

### EDUCATION

- J.D., University of Chicago
- B.A., University of Wisconsin, Madison

### LANGUAGES

- Chinese
- Spanish
- Thai

### EXPERIENCE

#### Representative Transactions

- Public and private mergers and acquisitions representing buyers, sellers and investment advisors
- Negotiated and closed many successful cross-border transactions involving China
- Private placements of equity and debt securities

- Negotiation and counseling in a number of commercial business and financial transactions
- Public and private offerings of various types of tax-exempt bonds and certificates of participation
- Represented Tree.com (NASDAQ: TREE) in connection with its acquisitions and divestitures
- Represented AutosplICE, Inc. in connection with its sale to Whitney
- Represented Northrop Grumman Corporation in a wide range of corporate matters and M&A
- Represented Rizvi Traverse in the take private of Playboy Enterprises, Inc.
- Represented Bison Capital in numerous investments and exits
- Represented TaylorMade-adidas in its acquisition of then-publicly traded Ashworth Inc.
- Represented Tree.com (NASDAQ: TREE) in connection with its acquisitions and divestitures
- Represented Expedia.com (NASDAQ: EXPE) in its acquisition of online travel media company Smarter Living, Inc.
- Represented Dah Mei Label Group in its sale to Avery Dennison (NYSE: AVY)
- Represented Barrington Associates in its sale of its investment advisory business to Wells Fargo & Company (NYSE: WFC)
- Represented Safeguard Scientifics (NYSE: SFE) in its sale of portfolio company Pacific Title & Art Studio
- Represented Countrywide Home Loans, Inc. (NYSE: CFC) in its acquisition of assets from American Home Mortgage Corporation
- Represented U.S. Bank (NYSE: USB) in various matters as indenture trustee in bond default matters
- Represented Two Elk Generation Partners in the issuance of aggregate \$354,300,000 Tax-Exempt Variable Rate Industrial Development Revenue Bonds
- Represented CALPLY in its sale of its wholesale building material distribution business to L&W Supply Corporation (NYSE: USG)
- Represented Custom Leathercraft in its recapitalization with Stephens Capital Partners
- Represented Maly's of California in its sale of assets to L'Oreal USA
- Represented Playboy Enterprises, Inc. in various corporate matters

## ARTICLES

- Top 20 Under 40 - Will Chuchawat, *Daily Journal*, January 12, 2011
- Survival and Growth of Chinese PES and VCS, *China Investment*, June 6, 2009
- Let's Face It-Business Is Not As Usual, *China Investment*, April 2009
- Getting Deals off Ice, *21st Century Business Herald*, March 2, 2009
- Foreign Acquisition Playbook, *China Business Focus*, September 1, 2008
- Not All MAs Are Battles, *Oriental Morning Post*, July 26, 2008
- M&A Opportunities in the USA, *Oriental Morning Post*, July 19, 2008
- Maximize Your IPO, *Oriental Morning Post*, July 12, 2008
- Break into the Overseas Market With M&A, *Oriental Morning Post*, July 5, 2008
- A Look at M&A Deals in the US, *China Legal Review*,

- The Voice of a Legal Elite, *China Business Focus*,

**China Law Blog Articles**

- "Let's Face It - Business Is Not As Usual", June 9, 2009
- "Survival and Growth of Chinese PEs and VCs", June 1, 2009