



KEITH R. GERCKEN

Partner

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PRACTICE AREAS

- International Practice
- Tax

INDUSTRIES

- Emerging Growth/Venture Capital
- Life Sciences

OVERVIEW

Keith R. Gercken is a partner in the Tax, Employee Benefits, and Trusts and Estates Practice Group in Sheppard Mullin's San Francisco office.

Areas of Practice

Mr. Gercken's practice includes all areas of business income taxation, with emphasis on corporate and partnership taxation and international transactions (particularly in East Asia and Latin America). He advises corporate and individual clients on the U.S. federal and international tax consequences of a wide range of transactions, including taxable and tax-free mergers and acquisitions; partnerships and joint ventures; the formation and operation of equity funds; finance transactions; tax-free exchanges; international licensing; foreign operations (including cross-border joint ventures between U.S. and non-U.S. partners); and inbound investment into the United States by non-U.S. investors.

Mr. Gercken is the author of a number of articles on international, corporate and partnership issues, and has been published in USC Major Tax Planning, Business Law Today and Tax Notes International.

EDUCATION

- J.D., University of California, Hastings College of the Law, 1987, *magna cum laude*
- B.A., University of California, Berkeley, 1983

ADMISSIONS

- California
- Texas

EXPERIENCE

Recent Representative Transactions

Represented Japan-based mortgage servicing company in connection with proposed investment by U.S. private equity fund.

Represented Shanghai-based family trust in connection with a variety of investments in the U.S., Asia, Europe and Australia.

Represented Taiwan-based consumer electronics manufacturer in connection with proposed acquisition of substantially all of the assets of a major U.S. customer.

Represented Vodafone Group plc (NYSE: VOD) in connection with several significant stock and asset acquisitions and dispositions in Latin America and Asia.

Represented a Hong Kong-based restaurant developer in connection with the formation of a worldwide joint venture with a major U.S. franchisor.

Represented a Fortune 50 financial services company in connection with the partial sale and restructuring of its investment in a Puerto Rico electric generation facility.

Represented International Rectifier Corporation (NYSE: IRF) in the \$290 million sale of its international Power Control Systems business to Vishay Intertechnology, Inc. (NYSE:VSH).

Represented RadNet, Inc (formerly Primedex Health Systems, Inc.) (OTCBB: RDNT.OB) in its acquisition of Radiologix, Inc. (AMEX: RGX)

Represented Provena Foods Inc. (AMEX: PZA) in its acquisition of Hormel Foods Corporation (NYSE: HRL)

Represented BBG Communications, Inc. in the purchase of Mexican real estate assets from Fox Entertainment Group, Inc.

Represented Circle Food Products, Inc. and EZ Foods, Inc. in the sale of substantially all of their assets to Claridge, Inc.

Represented Digital Orchid, Inc. in the purchase of all of the stock of a Spanish company, Blue Tech, S.L., for a combination of cash and stock.

Represented California Portland Cement Company in its acquisition of all of the assets of B&B Red-I-Mix Concrete, Inc., a producer and seller of concrete and related building materials.

Represented California Portland Cement Company in its acquisition of all of the outstanding stock of Greene's Ready Mixed Concrete Co., a producer and seller of concrete and related building materials.

Represented Ryan Herco Products Corp. in its sale to Flow Solutions Holdings, Inc., a portfolio company of Morgenthaler Partners.

Represented Safeguard Scientifics, Inc. (NYSE: SFE) in its sale of Pacific Title & Art Studio, Inc. to Global Post Ventures, Inc. for \$23 million.

Represented Pacific Architects and Engineers Incorporated and its shareholders in the sale of all of the stock of Pacific Architects and Engineers Incorporated to Lockheed Martin Corporation (NYSE: LMT)

Represented Zions Bancorporation (NASDAQ: ZION) in connection with its \$1.7 billion acquisition of Amegy Bancorporation.

Represented Bank of the West in connection with its \$1.4 billion acquisition of Commercial Federal Bank.

Represented SICOR Inc. in connection with its \$3.4 billion acquisition by Teva Pharmaceutical Industries Ltd. (NASDAQ: TEVA).

Represented Applied Molecular Evolution, Inc. in connection with its \$400 million acquisition by Eli Lilly & Co. (NYSE: LLY).

HONORS

- Northern California Super Lawyers, San Francisco Magazine, 2007

MEMBERSHIPS

- Member, Section of Taxation, Committee on U.S. Activities of Foreigners and Tax Treaties, American Bar Association

ARTICLES

- Enfoque Latino - Fall 2008

HISPANIC/LATINO NEWSLETTER

- Enfoque Latino - Fall 2008