



## Daniel N. Yannuzzi

Partner

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### PRACTICE AREAS

- Intellectual Property

### INDUSTRIES

- Climate Change and Clean Technology
- Digital Business
- Life Sciences

## OVERVIEW

Daniel Yannuzzi is a partner and former co-chair of the Intellectual Property Practice Group. He advises clients in all areas of intellectual property law, including patent and other intellectual property litigation, strategic portfolio development, technology licensing, and transactional matters.

### Areas of Practice

Mr. Yannuzzi has extensive experience advising high-technology companies and their stakeholders on complex, business-critical IP matters. Mr. Yannuzzi's practice involves intellectual property litigation, with an emphasis on patent litigation; developing IP strategies and IP portfolios aligned with business goals; assessing, avoiding and responding to third-party IP threats; in-bound and out-bound technology licensing, including standards-based licensing; and negotiating IP asset transactions such as mergers, acquisitions, joint ventures and the like. He has advised a wide range of industry leaders, including companies such as Olympus Corporation, Hewlett-Packard, Samsung, Conexant Systems, Fujitsu, Cadence Design Systems and Targus. Mr. Yannuzzi has served as primary outside intellectual property counsel to numerous electronics, software, telecommunications, and medical device companies.

Previously, Mr. Yannuzzi was a partner and co-manager of the electrical patent practice group at a prestigious Washington D.C. firm. Mr. Yannuzzi also has several years of in-house legal experience, where he served as Vice President of Worldwide Legal Affairs and Assistant Corporate Secretary to Skyworks Solutions, Inc., and as Vice President and Chief Intellectual Property Counsel to Conexant Systems, Inc., a multi-billion dollar semiconductor company.

Prior to entering the legal profession, Mr. Yannuzzi was an engineering manager at Allied Signal Aerospace, where he managed the development and integration of spacecraft communication and tracking systems for various NASA programs. He also led a team of scientists and engineers in the development of high precision satellite laser ranging systems for NASA's Crustal Dynamics Project.

## EDUCATION

- J.D., University of Maryland School of Law, 1993, *with honors*
- M.S., Electrical Engineering, Johns Hopkins University, 1986
- B.S., Electrical Engineering, University of Delaware, 1982

**ADMISSIONS**

- California
- U.S. Patent & Trademark Office

**HONORS**

- Top 25 Portfolio Managers, Prosecutors & License Specialists, *Daily Journal*

**MEMBERSHIPS**

- Member, SDIPLA
- Member, AIPLA

**ARTICLES**

- Vying for the Best in Intellectual Property, *Daily Journal*, February 9, 2011
- Mistakes to Avoid in Crafting an IP License: What to Watch for to Avoid Creating Issues in Later Litigation, *Aspatore*, January 2011
- Cleantech Product Development, *San Diego Daily Transcript*, October 22, 2009
- Developing a Foreign Filing Strategy, *Aspatore*, March 20, 2009

**SPEECHES**

- GAO Expert Panelist, Foreign Patent Challenges; 2002 Expert Panel Report: "Federal Action Needed to Help Small Businesses Address Foreign Patent Challenges."
- Speaker, "Giving Your Intellectual Property Law Department a Tune-Up," ACCA Annual Meeting, October 2001, San Diego, CA.
- Speaker, "Foreign Patent Prosecution Strategies," AIPLA Spring Meeting, April 2001, San Francisco, CA.
- Luncheon Speaker/Panelist, "Mentoring in Intellectual Property," AIPLA Spring Meeting, April 2001, San Francisco, CA.
- Speaker, "Drafting and Negotiating Non-Disclosure Agreements with Business Partners," ACC America, December, 2004, San Diego, CA.
- Speaker, "Recent Trends in IP Due Diligence," The VC Roundtable, March 9, 2005.
- Speaker, "Responding to IP Threat Letters – It's Your Move," San Diego Bar Association, June 14, 2005.
- Moderator, San Diego Software Industry Council Managing Innovation Conference, 2006.
- Speaker, "Playing The Role of Ostrich or Fox: Which Approach Do You Take with Respect to Competitor Patents?," ACC America, March 30, 2007, San Francisco, CA.
- Instructor/Sponsor, Legal Module, University of California, Irvine Vantage MBA Program, 2000-2002.
- Instructor, University of California, San Diego, Intellectual Property for Engineers.

**EVENTS**

- Protection of Intellectual Property
- Protection of Intellectual Property