



Xudong Ni

Special Counsel

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China

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PRACTICE AREAS

- International Practice
- Litigation
- Corporate
- Bankruptcy and Restructuring

INDUSTRIES

- Aviation

OVERVIEW

Mr. Xudong Ni is a Special Counsel in the firm's Shanghai office.

Areas of Practice

Mr. Ni is well educated in both U.S. and China's legal systems with extensive knowledge and experiences in all aspects of Chinese law. He regularly counsels clients in the areas of corporate transactions, China foreign investment law, China banking and financial law, international trade, international arbitration and commercial litigation in China. Prior to joining the firm, Mr. Ni worked in a business strategic consulting firm in Washington D.C., where he had been advising domestic and foreign companies on developing business strategies in China for 4 years. Before Mr. Ni went to U.S., he worked for one of the leading Chinese law firms in Beijing. Also, Mr. Ni has more than 15 years of extensive experience with foreign direct investment and infrastructure investment. Mr. Ni represented the Chinese government as well as domestic and overseas clients in all areas of foreign direct investment projects, including feasibility study, international tendering, bidding, contract negotiation and governmental approval.

EDUCATION

- LL.M., University of Pennsylvania Law School
- Post-Graduate Certificate in International Economic Law, China University of Political Science & Law
- LL.B.(J.D. equivalent), Peking University School of Law, *with distinction*

ADMISSIONS

- All courts in PR China

LANGUAGES

- Mandarin Chinese (Verbally Fluent)

EXPERIENCE

Representative Matters

- Advises U.S. major investment company and multi-national banks in several transactions and commercial disputes including:
 - Selling of foreign investors' over US\$ 100 million JV interest under the laws of People's Republic of China;
 - Advises commercial litigations and arbitrations concerning US\$ 119 million of senior secured notes issued by a BVI registered company in the People's Republic of China.

- Represents a client in CIETAC international trade dispute arbitration under UNCITRAL Rules.
- Advised a Taiwan company in its sale to a multi-national company.
- Advised a Chinese provincial government on the investment strategy of China's first potential privately owned airport.
- Provided advice for the Civil Aviation Administration of China on airports infrastructure planning in the Yangtze Triangle Region sponsored by a grant from the U.S. Trade and Development Agency.
- Provided business and regulatory advice for Las Vegas McCarran International Airport air services project for attracting Chinese airlines to provide direct flights from China.
- Advised a multi-national company on its concession plans in Chinese major cities.
- Provided investment framework and hub development strategy for a multi-airport system, including analysis on government regulatory issues, China foreign investment law and environment law.
- Provided strategic legal advice on the commercialization of the China Hebei province urban water supply systems sponsored by a grant from the U.S. Trade and Development Agency, including: China foreign investment law analysis, private sector participation (PSP) and public and private partnership (PPP) options analysis and recommendations, regulatory law and environment law analysis.
- Successfully represented a multinational company in an international trade dispute and argued before the Supreme People's Court of People's Republic of China.
- Represented a provincial government in negotiating the concession agreement of the first Build-Operate-Transfer (BOT) project in China.

MEMBERSHIPS

- Member, All China Lawyers Association
- Member (Inactive), Beijing Lawyers Association
- Executive member, Financial Law Committee, Beijing Lawyers Association (1996-2001)
- Panel of Conciliators, China Council for the Promotion of International Trade/ China Chamber of International Commerce Conciliation Center
- Member, The National Asian Pacific American Bar Association
- Member, INSOL International (China)

SPEECHES

- Speaker, IP Risk Management (Shanghai) Conference, sponsored by China Law Society, Dec., 2008
- Speaker, Strategic and financial Issues at the seminar of Understanding U. S. Financial Crisis sponsored by China Chamber of International Commerce (Xiamen), Sept., 2008
- Invited speaker on IP and Trade regulation issues at International Trade Affair sponsored by Shanghai Mart, Jan. and Jul. 2008
- Lectured on China Foreign Investment Law, the CLE Program, Beijing Bar Association, 1992-1994