



Blaine Templeman

Partner

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PRACTICE AREAS

- Corporate
- Intellectual Property

INDUSTRIES

- Life Sciences
- Outsourcing

OVERVIEW

Mr. Templeman is the Administrative Partner of the New York office and a partner in the Corporate and Intellectual Property Practice Groups (IP Transactions). Blaine serves as co-leader of the firm's Life Sciences group and is a member of the Firm's Diversity Committee.

Areas of Practice

Mr. Templeman's practice focuses on counseling U.S. and international clients in the protection, development and commercialization of their products and IP portfolios through domestic and cross-border intellectual property transactions, precision manufacturing, contract manufacturing, clinical trials, research and outsourcing.

His transactional work includes mergers and acquisitions, asset deals, collaborations, licensing transactions, distribution arrangements and copromotions. He assists clients in a variety of industries including (among many others) oncology treatments, vaccines, antibiotics, diabetes treatments, anti-fungals, sexual dysfunction treatments and medical devices.

Mr. Templeman also works on technology transactions focusing on licensing, distribution arrangements and contract manufacturing (including OEM), as well as assets transactions, product development collaborations and joint ventures.

As part of his efforts to protect and preserve the value of his clients' companies, Mr. Templeman leads the firm's Clinical Contracting Team, which services clients' needs with respect to confidentiality agreements, clinical trials agreements, CRO agreements, master service agreements, laboratory agreements, manufacturing agreements (including product development, API and finished product agreements), research arrangements and other similar agreements. He has completed clinical trials arrangements with hundreds of clinical sites around the world. He has also worked closely with several of his clients to complete transactions in the US, EU, Russia, Israel, Lebanon, Australia, New Zealand, India, Japan, Korea, Taiwan, Brazil, Argentina, Peru, Mexico, Guatemala and many other countries.

Mr. Templeman is one of only 6 attorneys in the NY area that have been named a *Best Lawyer in America* for Biotechnology Law.

EDUCATION

- J.D., New York University School of Law, 1994

- Princeton Seminary, 1988-89 (M.Div. Program Candidate)
- B.A., Oral Roberts University, 1988, *summa cum laude*

ADMISSIONS

- New York

EXPERIENCE

Representative Pharmaceutical/Life Sciences Transactional Matters

- Represented Serum Institute of India Limited in a collaboration to develop and commercialize a pneumococcal conjugate vaccine (PCV) for use in the emerging and developing world countries. Merck and Serum will form a Product Advisory Committee to oversee the activities required to develop and seek approval for PCV and pursue World Health Organization (WHO) prequalification. Under the terms of the agreement, Merck, through an affiliate, will receive specific rights to market PCV in certain designated territories and Serum will receive specific rights in other territories.
- Currently representing prominent international company in a development and commercialization collaboration for a new vaccine.
- Currently representing a publicly-traded biotech company in its acquisition of all of the shares of a U.S. company with a commercial product.
- Currently negotiating multiple development and manufacturing arrangements (both clinical and commercial) for the manufacture of biologics and pharmaceuticals.
- Currently representing a prominent international company in the development, manufacturing and commercialization transaction concerning carrier proteins for vaccines.
- Currently representing a prominent international company in transactions related to the development and supply of highly-purified PSA.
- Performed IP contract diligence for a large U.S. pharma company on a product candidate that it ultimately acquired.
- Structured a transaction for the outsourcing of the clinical trials of a division of a German pharmaceutical company.
- Negotiated transactions for the licensing and development of a unique cancer vaccine.
- Represented a West-coast precision microelectromechanical systems (MEMs) manufacturer in a development and commercialization agreement for the development of human cell sorting chips and related instrumentation and disposables.
- Represented emerging growth diabetes company in connection with an exclusive license and development agreement with a precision German manufacturer.
- Represented emerging growth diabetes company in connection with an exclusive development agreement for chambered pen technology.
- Represented *Novoxel* in connection with a U.S. licensing deal with Forest Laboratories for a beta lactamase inhibitor/antibiotic combination. Novoxel was recently sold to AstraZeneca.
- Conducted for a large pharmaceutical company a strategic audit and analysis of market and collaboration risks relating to a blockbuster product coming off patent in certain jurisdictions.
- Represented a large orthopedics company in connection with supply and distribution agreements for EU countries.
- Represented *Cell Therapeutics* in its acquisition of Zevalin from Biogen Idec.

- Represented *Palatin Technologies* in connection with a research collaboration and license agreement with AstraZeneca.
- Represented *Palatin Technologies* in connection with its collaboration with King Pharmaceuticals for the development of an erectile and sexual dysfunction drug.
- Represented prominent international company in connection with a product distribution agreement and strategic investment in a publicly-traded U.S. company.
- Represented prominent international company in connection with a product development agreement with the World Health Organization.
- Represented prominent international company in connection with an agreement for development and supply of multiple vaccines for U.S. company.
- Represented emerging growth company in a license agreement for proprietary assay technology and live-cell imaging technology.
- Represented emerging growth diabetes company in connection with an exclusive license agreement for extended release formulation development.
- Represented a large San Francisco-based venture fund in connection with a spinout, investment, license agreements and service agreements with a specialty drug development company in ophthalmology.
- Represented U.S. pharmaceuticals company in connection with license and distribution agreements for its propriety oncology drug.
- Represented large pharma company in connection with a license and collaboration agreement for the development and commercialization of a treatment for peripheral arterial occlusion.
- Represented U.S. company in connection with the license and sale of its nerve ablation technology.
- Represented *Threshold Pharmaceuticals* in connection with multiple license and manufacturing arrangements.
- Represented *ExonHit Therapeutics* in connection with its collaboration with Allergan Sales.
- Represented *OSI Pharmaceuticals* in connection with their acquisitions of Eyetech, Cell Pathways, and certain oncology assets of Gilead.
- Represented *Zycos* (acquired by MGI Pharma) in connection with a research and development collaboration with Medarex (now BMS).
- Represented *Dana Farber* in connection with merger of a company in which Dana Farber was majority holder.

HONORS

- *Best Lawyers in America* (biotechnology), 2008, 2009, 2010, 2011 and 2012

ARTICLES

- Liability Risks Hamper Clinical Trials, *New York Law Journal*, July 26, 2010

SPEECHES

- "Maximizing the Effectiveness of Your Clinical Contracting," New York, NY, May 2008
- "Dispute Resolution Clauses," New Jersey, September 2007
- "Getting Your Agreement Right," New York, NY, January 2006
- "Managing Risk When Contracting with Service Providers – Tips and Current Issues," New York, NY, September 19, 2005

- "Forum on Managing Legal Risks in Conducting & Promoting Clinical Trials," American Conference Institute, New York, NY, February 10-11, 2005
- "Reducing Legal Risks in Promoting & Conducting Clinical Trials," American Conference Institute, Washington, DC, February 9-10, 2004
- "Negotiating Clinical Agreements: Issues, Risks and Challenges Facing Emerging Biotech Companies," New York Biotechnology Association's 12th Annual Meeting, February 3, 2003

EVENTS

- Strategic Issues Facing Emerging and Established Life Sciences Companies - San Diego
- Strategic Issues Facing Emerging and Established Life Sciences Companies - Silicon Valley
- Strategic Issues Facing Emerging and Established Life Sciences Companies - New York