



Pamela L. Westhoff

Partner

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PRACTICE AREAS

- Real Estate

OVERVIEW

Ms. Westhoff is a partner in the Real Estate, Land Use and Environmental Practice Group in the firm's Los Angeles office.

Areas of Practice

Ms. Westhoff has a broad-based and versatile transactional real estate practice, with an emphasis in acquisitions, dispositions, commercial leasing, and technology issues affecting real estate. She also has extensive experience in all types of real estate lending transactions, including workouts, restructures, and joint ventures.

Ms. Westhoff has also represented developers and equity investors in commercial development projects (including partnership and joint ventures), including hotels and condominiums. She also represents owners and providers in connection with telecommunication issues affecting commercial and retail properties, as well as university campuses. She has developed experience in the representation of radio and television broadcasters in real estate-related matters, including broadcast and communications tower licensing.

EDUCATION

- J.D., University of Southern California Law Center, 1986, *Order of the Coif*
- M.B.A., University of Southern California Graduate School of Business, 1986, *with highest honors*
- B.B.A., Loyola Marymount University, 1982, *summa cum laude*

ADMISSIONS

- California

HONORS

- Leading Real Estate Lawyer, Guide to the World's Leading Real Estate Lawyers, 2010, 2011
- International Who's Who of Real Estate Lawyers
- The Best Lawyers in America
- Southern California Super Lawyer, Law & Politics and Los Angeles magazines
- Top 50 Women Super Lawyers
- Most Influential Women in Commercial Real Estate, Real Estate Southern California
- Real Estate Lawyer of the Year, Century City Bar Association, 2007

- 500 Dealmakers in America, Lawdragon
- Legal 500, 2010

MEMBERSHIPS

- Member, American College of Real Estate Lawyers
- Chair, Board of Directors of the Building Owners and Managers Association of Greater Los Angeles (2005-2006); Board Member (1992-Present)
- Program Chair, Practising Law Institute's Commercial Real Estate Financing: What Borrowers and Lenders Need to Know Now (2004-present)
- Executive Committee, Real Property Section of the Los Angeles County Bar Association
- Board Member, UCLA Finance and Investment Conference (2001-2006)
- Board Member, USC Crocker Symposium on Law and Business (2003-present); Planning Committee Chair (2007)

SPEECHES

- Presenter, "Today's Leasing Labyrinth: Don't get caught in the same old maze," February 8, 2012
- Presenter, "Space Requirements for Start-Up Companies," Sheppard Mullin's Third Thursday Emerging Company Webinar series, December 17, 2009
- Moderator, "Dealing with Leases in Distress," Benjamin S. Crocker Symposium, May 5, 2009, Los Angeles, CA
- Frequent speaker on the topics of finance, real estate and telecommunication issues for CLE International, Practising Law Institute, International Council of Shopping Centers, the State Bar of California, the Real Estate Conference Group, the Los Angeles County Bar Association, and the American Bar Association.

EVENTS

- Third Thursday Emerging Company Webinars