

## MIDDLE MARKET

Reflecting California's economy, Sheppard Mullin is known for providing ongoing general and specialized corporate advice on all aspects of operations and business strategy to private and public businesses of all sizes, particularly those known as "middle market" companies. Our expertise to these oftentimes rapidly expanding organizations includes:

- Board of directors and corporate governance issues, including advice on directors' fiduciary duties, and director and officer indemnification matters
- Contractual matters of all kinds
- Executive compensation, including offer letters, employment agreements and noncompetition agreements
- General business issues, including corporate/business organizational issues, credit agreements, leases and other contracts, as well as drafting and review of contracts with vendors, suppliers and other third parties
- State and federal securities laws
- Stock option plans and employee stock purchase plans reporting and administration, including incentive and nonqualified stock option plans and restricted stock plans
- Strategic planning, including growth and acquisition strategies

A substantial number of our clients are considered "middle market" companies with revenues of \$10 million to \$1 billion. These clients represent a broad spectrum of industries ranging from high technology to agriculture. Although middle market companies have their special needs, they also experience the same complex legal issues faced by the world's largest companies. As a premier commercial law firm, we are able to provide legal advice on virtually all aspects of our clients' legal needs, ranging from labor, litigation, intellectual property, real estate to tax and estate planning, among many others.