

→ Exports and Export-Related Controls

In an interdependent international economy, the movement of goods and information across borders – whether as finished products, parts and components, demonstration models, or selling aids – is a fact of life. A concomitant fact of life is the intricate web of regulations promulgated by United States agencies to oversee, control, and sometimes prohibit the movement of such products and information outside the country and to control their further movement after they have passed our borders. Sheppard Mullin advises and represents U.S. and foreign clients in connection with the wide range of compliance and enforcement issues relating to the export and re-export of products and information under regulations promulgated and administered by the Departments of Commerce and State, as well as the economic sanctions rules of the Treasury Department. We assist clients with:

- Commodity classifications and commodity jurisdiction requests
- Export license-related counseling under the International Traffic in Arms Regulations ("ITAR") and Export Administration Regulations ("EAR")
- Manufacturing License Agreements
- Technical Assistance Agreements
- Distribution Agreements
- Planning and implementing export compliance programs
- Export compliance audits and internal investigations
- Voluntary disclosures
- Enforcement proceedings
- U.S. anti-boycott laws
- Trade embargoes
- Limitations on foreign agent fees
- Foreign Military Sales
- Foreign Military Funding
- Foreign Ownership Control or Influence ("FOCI")
- Exon Florio filings
- The Foreign Corrupt Practices Act
- Bribery
- Allowability and Allocability of foreign selling costs under federal contracts