

## → Real Estate and Land Use

With more than 120 attorneys, Sheppard Mullin has one of the largest, most diverse and experienced real estate and land use practices of any AmLaw 100 firm. We represent builders, developers, investors, lenders, owners, retailers, major landowners, nonprofits and local agencies in key markets in the United States and internationally. We leverage the breadth of our experience, industry connections and market knowledge to deliver full-service counsel and holistic solutions to meet our clients' needs. Our attorneys work as a seamless team with a single goal – to help you create value in an ever-changing environment.

### Services

We provide the full range of land use and transactional services:

- Acquisitions and Dispositions
- Bankruptcy and Workouts
- CEQA Documentation and Defense
- Commercial Leasing
- Common Interest
- Financing
- Environmental
  - Administrative Advocacy and Criminal Defense
  - Cleanup and Remediation
  - Compliance
  - Due Diligence
  - Legislative
  - Litigation
  - Permitting and Development
  - Wetlands & Endangered Species
- Historic Preservation
- Joint Venture and Entity Formation
- Land Use Litigation
- Land Use Planning and Entitlements
- Permitting and Regulatory Compliance
- Public Private Partnerships
- Real Estate Litigation

- Real Estate Tax

We are experienced in many industries and with numerous assets:

## Industries

- Aerospace and Defense
- Automotive
- Aviation
- Communications
- Construction
- EB-5
- Education
- Emerging Company/Venture Capital
- Energy, Infrastructure and Project Finance
- Entertainment and Digital Media
- Fashion, Apparel and Beauty
- Food and Beverage
- Healthcare
- Hospitality
- Insurance
- Investment Management
- Life Sciences and FDA
- Maritime
- Mortgage Banking
- Nonprofit
- Private Equity
- REIT
- Retail
- Self-Storage
- Social Media and Games
- Sports
- Trucking and Logistics
- Wine

## Assets

- Affordable Housing
- Brownfield
- Commercial
  - Data Center
  - Distribution/Warehouse
  - Industrial
  - Office
- Hotel
- Infrastructure
- Master Planned Communities
- Mixed-Use
- Multi-family
- Redevelopment
- Research and Development
- Residential Homebuilding
- Institutional
  - Hospital
  - Medical office
  - Education campuses
  - Senior Care and Assisted Living

## Cost-Effective, Positive Results

We understand our clients need to manage legal expenses closely. We staff our matters leanly and partner with our clients to ensure we provide the right people and resources on each matter. We use legal assistants and specialists whenever possible for services such as due diligence, title review, closing logistics and land use planning. We are committed to structuring alternative fee arrangements that meet our clients' needs and work with our internal pricing and project management team to meet our clients' budgets – with no surprises.

## Recognized Experience

Our work has earned both our practice group and our lawyers recognition:

- *U.S. News & World Report (with Best Lawyers)* – Ranked National Tier 1 in Banking and Finance Law, Environmental Law, Land Use & Zoning Law, Natural Resources Law and Real Estate Law (2018).
- *The Legal 500 U.S.* – Practice and individual attorneys ranked among the best in the country for Land Use/ Zoning, Real Estate and Construction (2018).

- *Chambers USA* – Real Estate, Construction and Environmental Practices and individual attorneys ranked among best in California (2018).
- *American College of Real Estate Lawyers* – Real Estate attorneys named to ACREL.
- *American College of Environmental Lawyers* – Real Estate attorneys recognized among ACEL fellows.