



→ Julia Geykhman

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Julia Geykhman is a special counsel in the Real Estate, Land Use and Environmental Practice Group in the firm's New York office.

Areas of Practice

Julia represents a diverse set of clients, including property developers, equity investors, operators, purchasers, sellers, lenders, and borrowers in all aspects of transactional commercial real estate and real estate finance.

Julia's practice includes mortgage financings, mezzanine financings, construction financings, subordinated debt structures, preferred equity participations, and capital markets issuances (including securitized, warehouse, and conduit financing) representing both lenders and borrowers, acquisitions and dispositions of real estate assets, debt secured by real estate assets, real estate holding companies and real estate investment fund interests, commercial leasing, joint ventures, real estate fund formation and fund-raising, and restructurings and workouts related to all types of real estate assets (including office, retail, residential, and hotel properties and portfolios of properties) throughout the United States and abroad.

Experience

Significant Matters

- Represented commercial banks, private equity funds, insurance companies, and other financial institutions in the origination of a number of mortgage and mezzanine loans secured by hotel, office, commercial, and residential real estate assets throughout the United States.
- Represented a joint venture of large real estate private equity funds and developers in the formation of the joint venture and the acquisition and construction financing for a premier residential development in Tribeca, New York City.
- Represented one of the largest owners and managers of commercial real estate in the United States in the refinancing of a prominent Class A office building in New York City in a single-asset securitized financing with loan proceeds in excess of \$900 million.
- Represented a leading international financial institution in the formation of a joint venture with other U.S. and international real estate private equity funds and developers and the joint venture's acquisition of a portfolio of multi-family residential complexes across the United States for a purchase price of \$1.5 billion.
- Represented owners of a National Football League team in one of the largest stadium financing ever to close in the United States, including a public offering of \$659 million auction rate bonds, a customized swap product designed to protect against changes in interest rates and credit spreads, a \$150 million loan from

the National Football League and a ground lease and development agreement with the state. Later represented the same client in a partial refinancing and restructuring transaction of the same bonds, including negotiating and drafting a master and supplemental indenture and drafting offering materials for private placement of the refinancing bonds.

- Represented one of the largest casual dining restaurant companies in the United States in a single-issuer securitized financing backed by a nonrecourse mortgage loan secured by cross-collateralized and cross-defaulted first-lien mortgages on 261 fee-owned properties throughout the United States and the simultaneous consummation of two levels of mezzanine debt financing for an aggregate debt in excess of \$500 million.
- Represented a leading investment advisory and asset management company in the purchase of a portfolio of real estate investment funds in Asia, North America, and Europe.

Articles

- Sheppard Mullin Lures Seven-Attorney Real Estate Group from Venable *Globe St.*, 10.29.2018

Media Mentions

7 Real Estate Lawyers Decamp Venable For Sheppard Mullin
Law360, 10.30.2018

Venable Group Joins Sheppard Mullin, Bringing 'East Coast Real Estate Credentials'
Sheppard Mullin, which had only one real estate partner in Manhattan, has brought on a seven-lawyer group from Venable in New York, including the former head of the practice there.
New York Law Journal, 10.29.2018

Memberships

New York State Bar Association

American Bar Association

Practices

Real Estate and Land Use

Real Estate Acquisitions and Dispositions

Real Estate Development

Commercial Lending and Financial Transactions

Real Estate Finance

Corporate

Joint Ventures and Strategic Alliances

Industries

Cannabis

Construction

Mortgage Banking

Private Equity

Education

J.D., New York Law School, 2006, *magna cum laude*, *New York Law School Law Review*

B.S., Boston University School of Management, 2003, *cum laude*

Admissions

New York

New Jersey

Languages

Russian