



## → Jerry J. Gumpel

**Partner**  
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Jerry Gumpel is a partner in the Corporate Practice Group in Sheppard Mullin's San Diego (Del Mar) office. He is the Leader of the firm's International Practice Group and a member of the Latin American team.

### Areas of Practice

Jerry advises clients on corporate and real estate matters. Jerry represents clients whose businesses and investments span the globe, with a particular emphasis on U.S.-Mexico cross-border matters. With regard to corporate matters, he specializes in formation of joint ventures and partnerships, structuring investment vehicles and platforms. He advises companies, entrepreneurs, privately held businesses and family offices on their domestic and international matters. These matters include mergers and acquisitions, corporate structure and governance, raising of debt and equity domestically and abroad and the negotiation of strategic alliances and co-investments with private equity funds. His clients are multinational corporations, privately held businesses, financial service providers and family offices.

With regard to real estate, Jerry represents sponsors of real estate funds and investors in all facets of real estate investments, including hospitality, multi-family and shopping centers. Working closely with the firm's tax department, Jerry assists clients in developing tax efficient investment platforms and in the preparation of multi-generational estate plans for families with a global presence.

Born and raised in Ecuador, and educated in the U.S., Jerry brings a global perspective to the matters he handles for clients. He is also fluent in Spanish and German.

### Honors

Best Lawyer in America, *Best Lawyers*, 2018-2021

San Diego Super Lawyer, *Super Lawyers*, 2015, 2016

Recognized as world's leading private client lawyers, *Who's Who Legal*, 2013

Southern California Super Lawyer, *Super Lawyers*, 2007, 2012, 2014

Top Attorney, *The Daily Transcript*, 2006

### Articles

- Sheppard Mullin Unveils Mexico Practice Team  
01.01.2002

## Latin America Law Blog Posts

- "Paycheck Protection Program Loan Applications – Eligibility for Small US Businesses Owned by Latin American Companies," April 7, 2020

## Media Mentions

Border Rush  
06.21.2005

## Speaking Engagements

The Global Family in America

Tax Planning For In-Bound Investments Into the U.S.

## Events

Maximizing the Benefits of Your International Structure  
Hyatt Regency La Jolla, 05.13.2008

## Memberships

Member, San Diego County Bar Association

Member, State Bar of California

National Commissioner, Former Chairman, Regional Board of the Anti Defamation League

## Practices

Corporate

Family Owned, Closely-Held Businesses and Family Offices

Joint Ventures and Strategic Alliances

International Reach

Private Wealth Services

White Collar Defense and Corporate Investigations

Latin America

Práctica Latinoamericana

Public-Private Partnerships

## Industries

Automotive

Communications

Hospitality

Multifamily Housing

## Education

J.D., University of Chicago

M.A., M.A.L.D., The Fletcher School of Law and Diplomacy

B.A., University of California, San Diego

## Languages

German

Spanish