



## → Matthew M. Shatzkes

### Partner

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Matthew Shatzkes is a partner in the Corporate Practice Group in the New York office of Sheppard Mullin and is a member of the firm's healthcare practice team.

### Areas of Practice

Matthew provides strategic, regulatory, compliance, and transactional advice to all manner of health care clients, including health systems, hospitals, academic medical centers, long-term care providers, ambulatory surgery centers, diagnostic and treatment centers, physician practices, digital health companies and investors.

On the transactional side, Matthew advises clients on corporate issues surrounding complex joint ventures between healthcare entities. He also has experience negotiating mergers and advising clients on professional services and management/administrative services agreements, and regularly advises clients on formation, corporate governance and operational matters for various healthcare entities.

Matthew also has extensive experience in the health care technology area and assists clients in successfully navigating the risks and benefits of health care technology transactions. He has developed broad experience with license, clinical, revenue cycle and other types of technology agreements. He also advises healthcare providers, emerging health IT companies, vendors and investors in the digital health industry on regulatory and strategic matters critical to telehealth and other health technology products, platforms and services. Matthew has worked with digital health startups, IT vendors and health systems to develop and implement telehealth networks throughout the United States. In 2020 he was recognized as a "Go-To Thought Leader" for telehealth regulation by the *National Law Review*.

In addition to his transactional experience, Matthew advises clients on regulatory compliance matters, including healthcare facility, pharmacy and laboratory licensure and certification, data security and privacy (including HIPAA compliance), fraud and abuse laws, and corporate practice of medicine. His practice includes representation of healthcare providers and their business associates in the implementation of HIPAA compliance programs, OCR investigations, HIPAA Breach responses, and various cyber security and interoperability issues.

Prior to entering into private practice, Matthew worked as a judicial fellow for the Honorable Roger N. Rosengarten at the New York Supreme Court, Queens County. By beginning his career as a litigator, Matthew also has experience in representing clients in business and commercial disputes involving, among others, fiduciary obligations and breach of contract claims.

## Honors

Go-To Thought Leader – Telehealth Regulations, *National Law Review*, 2020

Ones to Watch – Healthcare Law, *Best Lawyers*, 2021

New York Rising Stars, *Super Lawyers*, Healthcare, 2017-2020

Leading Lawyer, *Chambers USA*, Healthcare, 2021

Associates to Watch, *Chambers USA*, Healthcare, 2019-2020

## Articles

- Cuomo Proposes Telehealth Expansion  
*Crain's New York Business*, 01.11.2018
- Telehealth In 2017: What Changed And What's Ahead  
*Law360*, 12.20.2017

### Healthcare Law Blog Posts

- "The "State" of Telehealth: Montana," May 4, 2021
- "The "State" of Telehealth: Texas," May 4, 2021
- "FCC Announces Application Filing Window for Round Two of COVID-19 Telehealth Program," April 19, 2021
- "The 'State' of Telehealth: Utah," March 16, 2021
- "The 'State' of Telehealth: West Virginia," March 5, 2021
- "The 'State' of Telehealth: Washington," March 4, 2021
- "The 'State' of Telehealth: Oregon," March 4, 2021
- "The Honeymoon Phase Is Over. OIG to Audit COVID-19 Part B Telehealth Services," February 12, 2021
- "The 'State' of Telehealth: Texas," February 8, 2021
- "'State' of Telehealth Series: New Hampshire," February 3, 2021
- "The Other Shoe Drops: OIG To Audit COVID-19 Telehealth Home Health Services," February 1, 2021
- "'State' of Telehealth Series: New York," February 1, 2021
- "Re-Introducing the Protecting Access to Post-Covid-19 Telehealth Act," January 28, 2021
- "'State' of Telehealth Series: Arizona," January 26, 2021
- "FCC Announces Initial Connected Care Pilot Program Projects For Telehealth," January 25, 2021
- "The "State" of Telehealth: New Jersey," January 22, 2021
- "New Telehealth Series: The "State" of Telehealth," January 21, 2021
- "The Permanency for Audio-Only Telehealth Act: A Matter of Healthcare Equity?" December 31, 2020
- "Permanent Expansion of Medicare Telehealth Services," December 7, 2020
- "HHS Releases Rural Action Plan," October, 2, 2020
- "It's Official: Telehealth Benefits Have Been Expanded For Medicare Beneficiaries," August 10, 2020

- "Reopening Challenges: FAQs On Preparing For Additional Waves Of COVID-19," July 23, 2020
- "The Post COVID-19 World: Continued Focus on Relaxing Telehealth Barriers," July 2, 2020
- "Introducing the HEALTH ACT: Expanding Medicare Reimbursement," June 18, 2020
- "Release of Second Webcast Video Focused on Telehealth Revenue Cycle Considerations," June 4, 2020
- "Release of Telehealth Video Series and Readiness Assessment," May 13, 2020
- "Sheppard Mullin and Citrin Cooperman Rollout Telehealth Maturity Model," April 27, 2020
- "HHS Further Relaxes HIPAA Regulations Governing Use and Disclosure of Protected Health Information During the COVID-19 Public Health Emergency," April 14, 2020
- "FCC Now Accepting COVID-19 Telehealth Program Applications," April 13, 2020
- "FCC Announces \$200 Million Telehealth Fund In Response to the COVID-19 Pandemic," April 9, 2020
- "Telehealth and Federal and State Government Responses to the Coronavirus Pandemic," March 16, 2020
- "Legislation Re-Introduced to Expand Access to Telehealth Under Medicare," November 7, 2019
- "California Expands Medicaid Telehealth Policy," October 7, 2019
- "OIG to Audit Provision of Behavioral Health Services Through Tele-Health Under Medicaid Managed Care," October 4, 2019
- "CMS Expands Telehealth Benefits under Medicare Advantage," April 10, 2019
- "Federal Regulatory Developments Brewing in Telehealth," July 18, 2018
- "Texas Hospital Order to Pay \$4.3M for Failure to Implement its HIPAA Security Policies," July 5, 2018
- "The VA MISSION Act: Enhancing Healthcare for Veterans," June 12, 2018
- "Telehealth In 2017: What Changed And What's Ahead," December 28, 2017

## Privacy Law Blog Posts

- "HHS Reduces Penalties for HIPAA Violations; Distinguishes Based on Culpability," May 15, 2019
- "HHS Announces First HIPAA Breach Settlement of 2019; 300,000 Patients Affected," May 13, 2019
- "HIPAA Breach Results in a \$4,500,000 Class Action Settlement," February 20, 2019
- "Company's Vendor Suffers Breach, No Business Associate Agreement, \$500K OCR Settlement," December 20, 2018
- "States Taking Actions Against Health IT Companies Over Data Breaches," December 18, 2018
- "Texas Hospital Order to Pay \$4.3M for Failure to Implement its HIPAA Security Policies," July 5, 2018

## Media Mentions

OIG Ramps Up Home Health Oversight

*Home Health News*, 02.23.2021

Majesco's \$12 Million Acquisition of InsPro Technologies

*Global Legal Chronicle*, 02.24.2020

## Events

What You Need to Know About COVID-19, Telemedicine and the Potential Tax Implications  
Webinar, 02.10.2021

## Memberships

American Bar Association  
American Health Lawyers Association  
New York State Bar Association

## Podcasts & Webinars

What You Need to Know About COVID-19, Telemedicine and the Potential Tax Implications  
02.10.2021

Telehealth Webcast Series Episode 2 - Revenue Cycle Considerations for Telehealth: Receiving Payment for Telehealth Services, Sheppard Mullin and Citrin Cooperman representatives  
06.03.2020

Telehealth Webcast Series Episode 1 - Intro to Telehealth Maturity Model: Developing an Adaptable Telehealth Strategy  
05.08.2020

## Practices

Corporate  
Healthcare

## Industries

Healthcare  
Nonprofit

## Education

St. John's University School of Law, 2011, *cum laude*, Associate Managing Editor, *Journal of Civil Rights and Economic Development*

Brooklyn College, 2008, *magna cum laude*

## Admissions

New York State Supreme Court

U.S. District Court for the Southern District of New York

U.S. District Court for the Eastern District of New York

New Jersey State Courts

U.S. District Court for the District of New Jersey

Connecticut State Courts

U.S. District Court for the District of Connecticut