



→ Ross A. Honig

Partner
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Ross Honig is a partner in the Real Estate, Land Use and Environmental Practice Group in the firm's New York office.

Areas of Practice

With more than 25 years in private practice, Ross is focused primarily on commercial real estate financings. He has also represented clients in the acquisition, disposition, and leasing of commercial properties. His clients include financial institutions, private and public commercial lenders, private sellers, and purchasers.

Ross has significant experience handling transactions involving fixed-rate, permanent mortgage loans intended to be sold in the commercial mortgage-backed securities market, as well as construction, bridge, floating-rate, and mezzanine loan transactions secured by all asset classes, including office, retail, hotel, multifamily, student housing, industrial, and mobile home parks located throughout the United States. He has also counseled clients in mortgage loan purchase and sale agreements, intercreditor and participation agreements, and asset-based loan originations. He advises clients on workouts and restructuring of defaulted and non-performing loans.

Experience

Ross's experience includes representing financial institutions and lenders in a variety of loans over 25 years. He has represented:

- A major commercial real estate finance company in connection with its securitized mortgage loan portfolio, including a \$57 million securitized mortgage loan secured by a Washington, DC residential multifamily property; a \$40 million securitized mortgage loan portfolio secured by four Houston, TX residential multifamily properties; and a \$25 million securitized mortgage loan secured by a Queens, NY full-service hotel.
- A national bank in connection with a \$250 million syndicated ground-up construction loan secured by a Chicago, IL full-service luxury hotel.
- A foreign investment bank in connection with a \$180 million securitized leased fee secured by a New York, NY retail and residential cooperative apartment; and a \$22 million securitized leased fee secured by an Austin, TX office building.
- A foreign investment bank in connection with a \$77 million floating-rate renovation loan secured by a New York, NY office building.
- A publicly traded REIT in connection with a \$31 million securitized mortgage loan portfolio secured by Denver, CO retail properties.

- A non-U.S. investment bank in connection with the origination, modification, and increase of a \$165 million ground-up construction loan secured by a lifestyle center in Henrico County, VA.
- A non-U.S. investment bank in the origination, modification, and extension of multiple floating-rate loans with affiliated borrowers secured by multifamily projects located in Atlanta, GA, Houston, TX, and Detroit, MI.

Articles

- Sheppard Mullin Lures Seven-Attorney Real Estate Group from Venable *Globe St.*, 10.29.2018

Media Mentions

7 Real Estate Lawyers Decamp Venable For Sheppard Mullin
Law360, 10.30.2018

Venable Group Joins Sheppard Mullin, Bringing 'East Coast Real Estate Credentials'
Sheppard Mullin, which had only one real estate partner in Manhattan, has brought on a seven-lawyer group from Venable in New York, including the former head of the practice there.
New York Law Journal, 10.29.2018

Memberships

President of the Board of Trustees of the Congregation B'nai Yisrael of Armonk

Practices

Real Estate and Land Use
Real Estate Acquisitions and Dispositions
Bankruptcy and Restructuring
Commercial Lending and Financial Transactions
Commercial Mortgage Backed Securities ("CMBS")
Real Estate Finance

Industries

Hospitality
Mortgage Banking
Retail

Education

J.D., Boston University School of Law, 1988, Note Editor, *Probate Law Journal*

B.A., State University of New York at Albany, 1985, *cum laude*

Admissions

New York