

Washington Comes to San Diego - What you need to know when doing business with the Government

San Diego, CA
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Is your product or service useful to the government? The government buys everything from paperclips to aircraft carriers. Dealing with the government can be a formidable task at times. However, with the many new funding opportunities available, a little patience, persistence and perseverance on your part will be rewarded in the long run. We invite you to attend our complimentary all day program that will cover a variety of topics essential for your success. Feel free to attend any or all of the programs presented by our experts in the field of government contracting.

Seminar Schedule:

- 8:00 a.m. – 9:00 a.m.: Registration & Breakfast
- 9:00 a.m. – 10:00 a.m.: **Internal Compliance Program – The do's and don'ts**
- 10:00 a.m. – 10:50 a.m.: **Mandatory Disclosure Rules - New FAR Reporting Requirements**
- 10:50 a.m. – 11:00 a.m.: Break
- 11:00 a.m. – 12:00 p.m.: **EAR and ITAR – What to Watch Out For When Doing Business Internationally**
- 12:00 p.m. – 1:00 p.m.: Lunch
- 1:00 p.m. – 2:00 p.m.: **Anatomy of a Bid Protest**
- 2:00 p.m. – 2:50 p.m.: **Subcontracting and Teaming - Realizing Benefits, Minimizing Risks**
- 2:50 p.m. – 3:00 p.m.: Break
- 3:00 p.m. – 4:00 p.m.: **GSA Schedules – How to Make These Work for You - Knowledge is Power**
- 4:00 p.m. – 5:00 p.m.: **Government Contracts in M&A Due Diligence: Caveat Emptor et Vendor**
- 5:00 p.m.: Networking - Cocktails & Hors d'Oeuvres

Where:

Sheppard, Mullin, Richter & Hampton LLP
11275 El Camino Real, Suite 200
San Diego, CA 92130

Questions? Contact Amy Romaker at 858-720-7403 or e-mail at aromaker@sheppardmullin.com

MCLE:

This activity complies with standards for Minimum Continuing Legal Education prescribed by the California State Bar and is approved for 1 hour of MCLE Credit for each session attended. Sheppard, Mullin, Richter & Hampton LLP is a State Bar of California approved provider.