

ACG LA Health Care M&A Panel

Patients, Payors & Piggy Banks

Los Angeles

02.20.2013

Registration & Networking

5:00 p.m. - 6:00 p.m.

Corporate Executive Private Reception

5:00 p.m. - 6:00 p.m.

Program

6:00 p.m. - 7:00 p.m.

Hors d'oeuvres, Cocktails & Networking

7:00 p.m. - 8:00 p.m.

California Club

538 South Flower Street

Los Angeles, CA 90071

hosted self-parking

Healthcare M&A in a Post-Obama Caremageddon World

With the Affordable Care Act safely preserved by the supreme court ruling of 2012 and President Obama's recent reelection, the health care industry in the US is on the verge of major changes. The near future holds in store an influx of millions of new Medicaid patients, new technological advances, changes in Medicare reimbursement rates, new insurance exchanges and coverage requirements and a shift into a California-based model of managed care medicine creating immense consolidation pressure on smaller health care organizations, manufacturers, vendors and medical practices and huge opportunities for large organizations to increase their leverage in the market place through targeted acquisitions. This new environment has spurred a massive M&A movement with hospitals aligning with physicians and medical groups and IPAs joining forces to increase market presence. No longer standing on the sidelines, many private equity players are also diving into the industry betting on physician practices, hospitals, medical device manufacturers and other industry participants to effectively manage risk and create value. Large ancillary services providers and drug and device manufacturers and vendors are seeing new opportunities for growth and consolidating to increase market share. Our panel will comprise of a hospital executive, an executive of a major public ancillary services provider, a managing director of a private equity firm focusing on the healthcare industry and an executive of an integrated medical foundation organization. This panel will explore recent healthcare M&A trends in California

and nationally examining which industry targets the institutional players are focusing on, where private equity is deploying capital and why. Also, looking to the future, we'll pick some winners, losers and dark horses and discuss how industry players can best position themselves for success going forward.

Panelists

Richard D. Cordova, FACHE, *President & CEO*, Children's Hospital Los Angeles

Bill Gil, *CEO*, Facey Medical Foundation

Jeffrey Linden, *Executive Vice President and General Counsel*, Radnet, Inc.

Rob Zielinski, *General Partner*, Riordan, Lewis & Haden

Moderator

Aytan Dahukey, *Counsel*, Sheppard Mullin Richter & Hampton LLP

Program Chairs

Aytan Dahukey, *Counsel*, Sheppard Mullin Richter & Hampton LLP

Eric Klein, *Partner*, Sheppard Mullin Richter & Hampton LLP

ACG Members-**\$50** Guests-**\$80** On-site-**\$10** additional

Click here to register for this event.

For more information go to www.ACGLA.org or call 310.426.9710.

Practice Areas

Healthcare

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