



→ Eric A. Newsom

Partner

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Eric A. Newsom is a partner in the Corporate Practice Group in the San Francisco office.

Areas of Practice

Eric's practice focuses on mergers and acquisitions, private equity and venture capital investment transactions, complex domestic and international joint ventures, and corporate governance and compliance matters. He has represented buyers, sellers, investors and intermediaries in scores of business combination, buyout and investment transactions, with particular emphasis on the technology and healthcare industries.

In his healthcare and health technology practice, Eric focuses on mergers, acquisitions, reorganizations, joint ventures and private equity investment and disposition transactions involving health plans, multi-hospital systems, physician groups and ambulatory and other specialty service providers, as well as startup and growth-stage companies in the healthcare information technology sector.

A significant portion of Eric's practice involves advising clients in connection with cross-border transactions, whether engaging foreign counsel to assist domestic clients in managing offshore assets, or representing foreign clients in sales to, or joint ventures with, U.S.-based businesses.

Honors

Healthcare, *Legal 500 US*, 2021

Mergers & Acquisitions, *Legal 500 US*, 2018-2020

Experience

Aetna, Inc., as transactional and regulatory counsel in its proposed divestiture to Molina Healthcare Inc. of approximately 290,000 Medicaid Advantage members in over twenty states in connection with Aetna's proposed merger with Humana, Inc.

Blue Shield of California, in its acquisition of Care1st Health Plan, a full-service health insurance plan serving over 500,000 members in California, Arizona and Texas (price not disclosed).

Shamrock Capital Advisors, LLC, as a principal investor in the Series D and E private equity financings of FanDuel, Inc., a Scottish corporation and a leading daily fantasy sports league, and in FanDuel's proposed merger with DraftKings.

The Regents of the University of California, in the acquisition by UCSF Medical Center of Children's Hospital & Research Center of Oakland, a complex public- private affiliation creating a leading clinical care and academic program with the most comprehensive pediatric service suite in Northern California.

Blue Shield of California, in its innovative California Health Information Exchange joint venture with Anthem, Inc., in which Blue Shield and Anthem teamed up to establish and fund California Integrated Data Exchange, California's first privately funded, statewide HIE.

The Regents of the University of California, in the proposed acquisition by UC Davis Medical Center of a leading regional Northern California hospital system.

INGrooves, Inc., a leading provider of digital distribution, marketing and technology services to the global music and entertainment community, in its private equity financings, its acquisition of Fontana Distribution from Universal Music Group, and other strategic acquisitions.

Founders of Intellectual Ventures, the world's leading intellectual property development and investment fund, in the restructuring of their ownership interests in the complex IV family of funds.

Speaking Engagements

Eric is a frequent speaker on subjects ranging from mergers and acquisitions to private equity fund formation, and on legal developments affecting the technology, consumer product and wine & spirits industries.

Co-presenter, "Mapping the Healthcare M&A Landscape Under the New Administration," BNA webinar, April 27, 2017.

Moderator, "Post Election Political Overview and the Potential Impact on Investment," ACG 2017 West Coast M&A Conference, March 2, 2017.

Events

Women in Healthcare Leadership Collaborative (WHLC) Presents: A View from the Capitol
2020 Healthcare Policy, Legal and Regulatory Predictions
Sheppard Mullin, New York and Sheppard Mullin, San Francisco, 01.23.2020

Memberships

Admitted to practice in the State of California

Member, San Francisco Bar Association

Practices

Corporate

Emerging Company & Venture Capital

Mergers and Acquisitions

Private Equity

Healthcare

France

Industries

Entertainment, Technology and Advertising

Esports & Games

Food and Beverage

Healthcare

Wine

Education

J.D., University of San Francisco, 1996, Articles Editor, *USF Law Review*

B.A., University of California, Davis, 1993

Admissions

California