



## → Jeffrey A. Kaye

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Jeff Kaye is an attorney in the Corporate Practice Group.

### Areas of Practice

Jeff has extensive experience in structuring and negotiating domestic and cross-border mergers and acquisitions, growth investments and joint ventures. He also advises clients on a wide range of corporate law issues. His clients range from large public to emerging growth companies in a variety of industries, including aerospace, electronics, health and financial services, as well as private equity funds.

### Experience

#### Representative Matters:

##### *Mergers and Acquisitions*

- Represented Northrop Grumman Space & Mission Systems Corp. in its acquisition of Illgen Simulation Technologies, Inc., an information system analysis and software engineering services company focusing on modeling and simulation development and applications.
- Represented Natel Engineering Company, Inc. in the acquisition of Hytek Microsystems Inc., a manufacturer of microelectronic assemblies.
- Represented The Boeing Company in the sale of its commercial electronics operating unit to BAE Systems Controls, Inc.
- Represented the special committee of the board of directors of Raytel Medical Corporation, in its sale to SHL Telemedicine Ltd., an Israeli corporation.
- Represented New Century Warehouse Corporation in its acquisition of assets from Access Lending Corp.

##### *Growth Investments*

- Represented Allen Technologies, a leading provider of interactive education and entertainment systems to hospitals, in the sale of equity to Fundamental Capital ATI Investors.
- Represented Bison Capital Structured Equity Partners, LLC in a debt and equity investment in Metagenics, Inc., a leading provider of medical foods and nutraceuticals to medical practitioners worldwide.
- Represented RAD Technologies, LLC, a company specializing in custom cable assemblies, assembly of complex printed circuit boards and over-molded embedded electronics, in its sale of equity to Chrysalis Ventures II, L.P. and Palisade Private Partnership II, L.P.

- Represented ResMAE Financial Corp., a wholesale specialty mortgage company, in its sale of equity to TH Lee Putnam Ventures.

## *Joint Ventures*

- Represented MoonScoop S.A.S., a leading children's and animation company, in its joint venture with Mike Young Productions, a UK- and U.S.-based independent animation studio.
- Represented Harris Freeman & Co. in its joint venture with Tetley USA.
- Represented Universal Studios in its joint venture with The Daily Grill.

## Articles

- Earnouts: Love 'em or Leave 'em  
*San Diego Daily Transcript*, 09.23.2008
- Positioning Your Company for Sale: The Use of Sale Event Bonuses or "Phantom Stock" to Motivate Your Key Employees  
07.30.2003

## Media Mentions

Bison Capital Invests in Miva With Sheppard Mullin's Counsel  
*Daily Journal*, 07.11.2017

## Memberships

- Member, State Bar of California

## Practices

Corporate

Emerging Company & Venture Capital

Family Owned, Closely-Held Businesses and Family Offices

Mergers and Acquisitions

Private Equity

International Reach

Israel

## Industries

Aerospace & Defense

Food and Beverage

Government Business

Mortgage Banking

Private Equity

Retail, Fashion & Beauty

## Education

J.D., University of Pennsylvania Law School, *magna cum laude*, Moot Court Honors Program, Trial Advocacy Award

B.A., Yeshiva University, *summa cum laude*

## Languages

Hebrew