



→ Michael G. McKinnon

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Michael McKinnon is a partner in the Corporate Practice Group in the firm's Orange County office. Michael is leader of the firm's Healthcare Private Equity Team.

Areas of Practice

Michael focuses his practice on corporate and securities law, with an emphasis on mergers and acquisitions, joint ventures, and equity and debt financings in the healthcare and life sciences industries.

He assists clients in acquiring or investing in medical device companies, home infusion providers, diagnostic imaging providers, medical groups, physician practices, surgery centers, PPO networks, diabetic supply businesses, clinical trial companies and urgent care centers.

Michael serves as a legal and business strategist and as outside general counsel for a variety of healthcare and life sciences companies, including medical device firms and large health systems.

In addition to private practice, Michael has also served as in-house counsel for Apria Healthcare and InSight Health Services Corp., with primary responsibility for the companies' acquisitions, joint ventures and securities matters.

Honors

Best Lawyers in America, Corporate, *Best Lawyers*, 2018-2023

Mergers and Acquisitions, *Legal 500*, 2016, 2018

Recommended Lawyer - Healthcare, *Legal 500*, 2022

Experience

- *Super Care Health*: Representing sale of Super Care Health in ongoing limited sale process to various bidders. Super Care is a multi-state provider of home oxygen and respiratory therapy.
- *Compass Management*: Completed acquisition of Foam Fabricators, Inc. ("FFI") by PE firm Compass Management. Foam Fabricators is an international manufacturing company with operations in US and Mexico. This was Compass' first investment in FFI.
- *ICON Eye Care*: Represented ICON in sale of 10 ophthalmology clinics and 5 surgery centers in Colorado and Texas to PE fund, Cortec Group.

- *Abrams Eye Institute*: Represented sale of Abrams Eye Institute and Nevada Eye Consultants, ophthalmology clinics and related ASC located in Las Vegas to American Vision Partners.
- *Advanced Infusion Solutions*: Closed large equity and debt re-capitalization of platform company Advanced Infusion Solutions ("AIS"). Transaction included private equity infusion from Excellere Partners and The Vistria Group.
- *Advanced Infusion Solutions*: Acquisition of Barnes Healthcare (asset acquisition) by AIS, expanding AIS' service lines into home nursing and establishing AIS' presence in Florida and Georgia. Required complex transition services agreement, planning and counseling with regard to patient transfer and payor contracting.
- *The Innovation Institute*: Completed 18 add-on acquisitions of services businesses for The Innovation Institute, LLC ("II"), expanding service lines. Also, closed acquisition by II of general and limited partnership interest in healthcare focused venture capital firm Long River Ventures.

Articles

Healthcare Law Blog Posts

- "Private Equity & Healthcare: Antitrust Enforcement in 2023—PE Roll-Ups in the Cross Hairs," December 15, 2022
- "Putting the Brakes on Healthcare M&A and Provider/Payor Contracting: AB 2080 Poised to Dramatically Impact Healthcare Transactions in California," July 7, 2022
- "Trends in Digital Health Funding and Transactions: A Tremendous Year So Far," September 30, 2021
- "Private Equity and Healthcare – MedPAC's Desire for More Transparency in Provider Ownership," April 22, 2021
- "CMS "Hospitals Without Walls" Waiver: Looking To ASCs to Provide Relief," April 6, 2020
- "SEC Guidance on COVID-19 Disclosures for Healthcare Providers," April 1, 2020
- "2019 Moss Adams Health Care Conference – Vision 2020: The Future of Health Care," November 19, 2019
- "The Overpayment Rule and the Implied False Claims Theory: "What You Don't Know Can Still Hurt You," July 13, 2016

Media Mentions

Sheppard Mullin Hires Ex-Greenberg Traurig M&A, Health Pro
Law360, 04.23.2015

Events

M&A: Healthcare Trends, Challenges and Opportunities
SoCAL Capital Summit: An Association for Corporate Growth Orange County Signature Event
11.19.2020

Top 10 Policy Changes Affecting the Healthcare Industry in 2020
Webinar, 03.27.2020

SoCal Capital Summit
11.21.2019

Moss Adams Healthcare Conference
Vision 2020: Preparing for the Future of Health Care
November 7-8, 2019

Memberships

Member, American Health Lawyers Association
Member, American Bar Association, Health Law Section

Podcasts & Webinars

Nota Bene Episode 78: COVID-19 and Other Change Agents to the Healthcare Industry Outlook for 2020 with
Mike McKinnon
04.22.2020

Practices

Corporate
Mergers and Acquisitions
Private Equity
Emerging Company & Venture Capital

Industries

Healthcare
Life Sciences

Education

J.D., Pepperdine Law School, 1994, *cum laude*
B.S., Cornell University, 1990

Admissions

California