



## → Mark T. Okuma

**Partner**  
333 South Hope Street  
Forty-Third Floor  
Los Angeles, CA 90071

T: +1.213.617.4260  
F: +1.213.620.1398  
mokuma@sheppardmullin.com

Mr. Okuma is a partner in the Real Estate, Land Use and Environmental and the Finance and Bankruptcy Practice Groups in the firm's Los Angeles office.

### Areas of Practice

Mr. Okuma represents a broad range of domestic and foreign institutional and private clients in connection with many types of real estate, including commercial, industrial, office, multi-family, residential tract, condominium, hotel, resort, casino, golf course, and mixed-use projects.

Mr. Okuma has extensive experience in real estate, project, commercial and other financings, including acquisition, development, corporate construction, renovation, bridge and permanent loans, senior secured, mezzanine and unsecured loan financings, fixed, variable and contingent interest loans, swaps, collars and caps, and single lender, syndicated and participated credit facilitated loans. His experience includes handling workouts, discounted payoffs, foreclosures, deeds in lieu of foreclosure, other remedies, and single note and loan portfolio purchases, sales and financings.

Mr. Okuma also has extensive experience with a broad range of investor, developer and other real estate matters, such as single property and portfolio purchases and sales, simultaneous, forward and reverse tax-deferred exchanges, sale-leasebacks, financing, tax credits, management, franchising, leasing, development, and construction. He also has experience in structuring and forming entities, including California and Delaware limited liability companies, limited partnerships, joint ventures and corporations.

### Japan Experience

Mr. Okuma represents MUFG Union Bank, N.A., a subsidiary of Bank of Tokyo-Mitsubishi UFJ, in connection with various real estate financings. Mr. Okuma has represented Dai Ichi Kangyo Bank, Fuji Bank, Kajima, Mitsubishi Trust, Nissan, Obayashi, ORIX, Sanwa Bank Limited, Tanioka Gakuen, and UFJ Holdings.

### Memberships

Member, American Bar Association (Real Estate)

Member, California Bar Association (Real Property, International, Business and Environmental)

Member, Los Angeles County Bar Association (Real Property, Commercial Law and Bankruptcy Sections)

Board Member, City of Hope Los Angeles Real Estate & Construction Industries Council

## Practices

Real Estate and Land Use

Commercial Leasing

Real Estate Acquisitions and Dispositions

Real Estate Development

Commercial Lending and Financial Transactions

Commercial Mortgage Backed Securities ("CMBS")

Real Estate Finance

Bankruptcy and Restructuring

International Reach

Japan

Joint Ventures and Strategic Alliances

Korea

## Industries

Financial Services

Multifamily Housing

## Education

J.D., Northwestern University School of Law, 1984

B.S., University of Illinois, 1977