



→ Shon E. Glusky

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Shon Glusky is a member of the firm's Executive Committee and a partner in the Corporate Practice Group in the firm's New York office. He is also Co-Chair of lateral partner recruiting for the New York office.

Areas of Practice

Shon focuses his practice on private equity, mergers and acquisitions, debt restructurings, and venture capital. He has completed over one hundred equity and debt financing transactions. He has represented clients in transactions ranging from start-up financings to billion-dollar acquisitions and has counseled companies in diverse industries such as software, Internet infrastructure, applications and services, telecommunications, wireless technologies, biotechnology, energy, manufacturing, apparel, medical devices, healthcare, and transportation.

Honors

Sports/Entertainment Trailblazer, *The National Law Journal*, 2020

Mergers and Acquisitions, *Legal 500*, 2016-2017

New York Rising Stars, *Super Lawyers*, 2012, 2013

Experience

Representative Matters

Private Equity and Venture Capital Transactions

- Represented The Retirement Systems of Alabama in its \$240 million private equity investment in US Airways Group Inc.
- Represented Littlejohn & Co. in connection with the acquisition of Cosmetic Essence, Inc. and Synventive Molding Solutions
- Represented Littlejohn & Co. in connection with its investments in Installed Building Products and Gulf Coast Shipyard Group
- Represented numerous venture capital funds (with a particular focus on technology and biotechnology), including Rho Ventures, InterWest Partners, Signet Healthcare Partners, Venrock Partners, TVM Capital, NGN Capital, Cardinal Partners, NLV Partners, Sycamore Ventures and Visionaria Venture Capital LLC, in venture capital investments

- Represented numerous issuers of private equity and debt securities (with a particular focus on technology and biotechnology)
- Represented strategic investors in their private equity investments, including America Online Inc., American Express Travel Related Services Company Inc. and United Business Media Group Limited
- Represented Warburg Pincus LLC in its acquisition of Brandywine Senior Care Inc.
- Represented Investcorp International Inc. in its private equity investment in Eicon Networks Corporation
- Represented Deutsche Bank AG in its financing arrangements with ACE Aviation Holdings Inc. (Air Canada)
- Represented New American Therapeutics in its issuance of equity securities to Deerfield Capital Management
- Represented Triax Pharmaceuticals in its \$179 million debt and private equity financing
- Represented Deutsche Bank AG in its proposed private equity investment in Stelco Inc.
- Represented Cigna Corporation in its private equity investment in K&F Industries Holdings
- Represented Fursa Alternative Strategies LLC (f/k/a Mellon HBV Alternative Strategies LLC) in various private equity investments, acquisitions, dispositions and fund-related issues
- Represented Apax Partners in its acquisition of Plexus Systems Inc.

Mergers and Acquisitions

- Represented Broder Bros. in the acquisition of Imprints Wholesale and Ash City.
- Represented Universal Semiconductor Inc. in its sale of Avnet, Inc.
- Represented IntraLinks Inc. in its sale to TA Associates
- Represented Pathlight Technology Inc. in its sale to Advanced Digital Information Corporation
- Represented Investcorp International Inc. in the acquisition of a business division of Intel Corporation (through a portfolio company)
- Represent Dialogic in its merger with Veraz Networks, Inc.
- Represented Dialogic Corporation in its acquisition of Cantata Technology Inc. through its acquisition of EAS Group Inc.
- Represented Triax Pharmaceuticals in its acquisition of certain drug products from Ferndale Laboratories

Debt Restructuring Transactions

- Represented the bondholders in the \$541 million debt restructuring of Bankruptcy Management Solutions
- Represented The Retirement Systems of Alabama in its \$500 million debtor-in-possession loan to US Airways Group Inc. and its \$75 million participation in the \$1 billion American Transportation Stabilization Board guaranteed loan to US Airways Inc.
- Represented The Retirement Systems of Alabama in its \$437 million loan to Alabama River Group Inc.
- Represented the Bondholders' Committee of Russell-Stanley Holdings Inc. in a successful exchange offer for new bonds and equity securities
- Represented the Bondholders' Committee of Simcala Inc. in a successful exchange offer for new bonds and equity securities

Articles

- BigLaw Firms Embrace New Model For Serving Clients
Law360, 01.20.2017

Corporate & Securities Law Blog Posts

- "Distressed Acquisitions – Key Considerations," April 21, 2020

Media Mentions

The Value of Entity Management: A Multi-Part Study By Deloitte
Part 1: The Impact on Mergers & Acquisition
Deloitte Legal Business Services, 02.14.2022

Sheppard Mullin-Led Extend Lands \$1.6B Valuation In Series C
Law360, 05.18.2021

Sheppard Mullin, Smith Anderson Guide NovaQuest Buy of CoreRx
Bloomberg Law, 01.22.2021

Sheppard Mullin Adds Bingham Corporate Partner
Law360, 03.16.2011

Speaking Engagements

Moderator, *The VC Roadmap*, New York Venture Summit, June 28, 2012

Speaker, Corporate Venture Capital: Opportunity or Risk?, Columbia Business School - Alumni Club of New York, March 6, 2012

Moderator, multiple venture capital investing panels, Funding Post (2009, 2010)

Moderator, *On Your Terms: Negotiating a Successful Term Sheet*, New York Venture Summit (2007)

Events

US Mexico Chamber - Invitation to U.S. Distressed Companies and Assets: A Window of Opportunity for Foreign Investors
08.19.2020

Healthcare Business Services & Healthcare I/T Services Industry Deal-Flow Breakfast
02.14.2018

Deal Flow Breakfast - Private Equity Investments in Technology Companies
10.25.2017

Private Equity Deal Flow Breakfast
06.25.2015

Practices

Advertising
Corporate
Capital Markets
Emerging Company & Venture Capital
Family Owned, Closely-Held Businesses and Family Offices
Joint Ventures and Strategic Alliances
Mergers and Acquisitions
Private Equity
Public Company Corporate Governance and Compliance
Healthcare
Private Wealth Services
Technology Transactions
Digital Health
ESG and Sustainability

Industries

Advertising
Art
Automotive
Aviation
Cannabis
Construction
Education
Emerging Company & Venture Capital
Energy, Infrastructure and Project Finance
Entertainment, Technology and Advertising
ESG and Sustainability
Esports & Games
Financial Services
Food and Beverage
Healthcare

Life Sciences

Mortgage Banking

Multifamily Housing

Private Equity

Retail, Fashion & Beauty

Sports

Telecom

Education

J.D., Emory University School of Law, 1998, *with distinction*

B.A., State University of New York at Binghamton, 1995

Admissions

New York