

Negotiating Strategies: Term Sheets

VLAB Founders' Series

San Francisco

03.27.2018

Time:

6:00 PM – 8:30 PM PDT

Speaker:

Sheppard Mullin Partner, Stephanie Zeppa

About:

After intense networking, intro requests, and pitches, you have finally landed a term sheet. Signing it will give you much-needed growth capital to take your startup to the next level. You will be able to hire more team members, build out the game plan, and zero in on the needs your best customers. Most importantly, it will let you, the founder, get back to building the business instead of fundraising. This is usually when most startup founders agree to terms they regret later. For more information and registration, [click here](#).

Attorneys

Stephanie L. Zeppa