

## Contracting with Uncle Sam When Budgets Get Tight

### Bisnow Media's Complimentary Federal Contracting Breakfast Program

Tysons Corner, VA

10.10.2012

We would be honored if you would join us for a special complimentary **Bisnow FedTech Forum** breakfast program titled "Contracting with Uncle Sam When Budgets Get Tight" with **Sheppard Mullin partners John Chierichella** and **Ed Tillinghast**. As the federal government wrestles with a growing deficit, agencies are cutting back on contracting and new procurement. These cuts will have a significant impact on the region's federal technology community and on many firms in this space. As you make decisions about your contracting business, what should you know? How can you be proactive in preparing your business? And where will new opportunities appear? Come hear the insights and opinions of several top industry experts at this special event. This breakfast is for senior leaders in federal technology and contracting and is limited to 50 executives. Best of all: the event is complimentary, the food is fresh, and the parking is free! RSVP now as space is limited.

To RSVP, simply e-mail [joey.muffler@bisnow.com](mailto:joey.muffler@bisnow.com).

#### Location

NeoSystems Corp.

1861 International Drive, Suite 200

Tysons Corner, VA 22102

#### Program Schedule

7:00-8:00am Breakfast and Networking

8:00-8:30am Keynote Session: **Steven Schooner**, Director of the Government Procurement Law Program: George Washington University

8:30-9:00am Panel 1: Preserving Cash Flow and Risk Reduction When the Faucet Runs Dry

9:00-9:30am Panel 2: Living With & Growing in a Cash Strapped Supply Chain

9:30-10:00am More Networking

Questions? Please contact Melissa Shuman at [mshuman@sheppardmullin.com](mailto:mshuman@sheppardmullin.com).