

## Government Contracting 101: The Risks of Having Uncle Sam as a Customer

### Third Thursday Emerging Company Webinar Series

Via WebEx

10.17.2013

12:00 p.m. - 1:00 p.m. (PDT)

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Through strong economies and weak (and even through government shutdowns), the federal Government continues to spend money. A lot of money. And much of it goes to federal contractors. Of course, federal monies come with federal obligations, and sadly the newspapers (and court dockets) are filled with companies who have focused on the former, but paid inadequate attention to the latter. This webinar will discuss the key risk areas inherent in contracting with the federal Government, as well as the best practices to mitigate those risks. The issues will be discussed in the context of a current Government contractor, as well as a company looking to break into the federal marketplace either organically or through acquisition.

Please join Sheppard Mullin for our monthly Third Thursday Emerging Company Webinar Series educating entrepreneurs and emerging companies on the key legal issues they face during the growth of their companies. These complimentary 1-hour webinars are held through WebEx on the third Thursday of the month at noon. They will have both an audio and PowerPoint component.

#### **Presented by**

**David S. Gallacher**

*Partner, Sheppard Mullin*

#### **MCLE**

This seminar complies with standards for Minimum Continuing Legal Education prescribed by the California State Bar and is approved for 1.0 hour of MCLE credit.

Sheppard, Mullin, Richter & Hampton LLP is a State Bar of California approved MCLE provider.

MCLE attendance certificates will be distributed following the webinar.

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## To Join the Meeting:

**Meeting Number:** 713 139 850

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**Attendee access code:** 741613

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### For assistance:

1. Go to <https://soundpath.webex.com/soundpath/mc>
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**Questions?** Contact Amy Romaker at [aromaker@sheppardmullin.com](mailto:aromaker@sheppardmullin.com).

## Attorneys

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